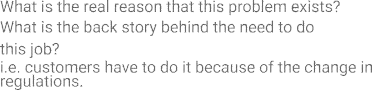
**Project Title: Car resale value prediction Project Design Phase-I** - **Solution Fit Team ID:** PNT2022TMID06544

Business man, Travel agent, Family man,Sports person and Students.

* Able to choose the car within their budget.
* Above 18 age people can access our website.



* Prediction is mainly based on some important factors of the car.
* By using this factors 85% accurate result can be made.



To develop a website which includes all the factors to predict the accurate result of the car.

The commercial interest to sellers/financiers unable to predict the residual value of cars with accuracy.

* Approximate prediction can be done but there is no accurate result.
* Not all the factors are included.

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| --- | --- | --- | --- | --- |
|  | **3. TRIGGERS TR**  What triggers customers to act? i.e. seeing their neighbour installingsolar panels, reading about a more efﬁcient solution in the news.  Hear about the website through advertisement and through social media. | 1. **YOUR SOLUTION SL**   If you are working on an existing business, write down your current solution ﬁrst,ﬁll in the canvas, and check how much it ﬁts reality.  If you are working on a new business proposition, then keep it blank until you ﬁll inthe canvas and come up with a solution that ﬁts within customer limitations, solves a problem and matches customer behaviour.   * + We predict car price mainly based on availability of current spare part and capitalization chart is provided accordingly. | 1. **CHANNELS of BEHAVIOUR CH**    1. **ONLINE**   What kind of actions do customers take online? Extract online channels from #7  Customers can choose the car on their own.   * 1. **OFFLINE**   What kind of actions do customers take ofﬂine? Extract ofﬂine channels from #7and use them for customer development. |  |
| **4. EMOTIONS: BEFORE / AFTER EM**  How do customers feel when they face a problem or a job and afterwards?  i.e. lost, insecure > conﬁdent, in control - use it in your communication strategy & design.  Before:No accurate result which makes the customer feel hopeless.  After: Hopeful, Satisfied Customer |
| * By using our application customer can know the current rate of the car in the market. | * Dealers are required to choose a   car and to fix the price.   * Suggestion from friends. |